



ERICA LANE ENTERPRISES, INC.

CAPABILITIES STATEMENT

Who We Are

Erica Lane Enterprises, Inc. (eLe) was established in Huntsville, Alabama in 1997. Erica Lane is President/CEO and Jill Clemons is COO.

We support our nation's defense by maintaining facilities, supporting helicopter flight operations, testing new weapon systems, managing warehouse and logistics operations, and providing environmental and energy efficiency services.



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Optimizing facilities and equipment for our country's defense.

Core Competencies

- Aviation Maintenance/Logistics -Rotary Wing
- Facilities & Range Operations and Maintenance
- Logistics and Operations
- Environmental Services
- Energy Efficiency & Engineering Management
- Test and Evaluation Support
- Ballistics Field Data Acquisition
- Vehicle Performance Testing
- Technical and Administrative Support
- Computer Aided Drafting

Past Performance

Primary Government Customers:

- US Army (USAACE) Fort Rucker
- US Navy (NAVFAC SW)
- Department of Homeland Security (FLETC)
- US Army Guard and Reserve (88th RD)
- US Department of Energy (WAPA DSW)
- Defense Logistics Agency (DLA)
- US Army (IMCOM, APG/ATC, PEO-SETA)
- US Army Corps of Engineers (HNC)
- NASA (Stennis, AMES, MSFC)

Business Details

- SBA Woman Owned Small Business
- SBA HUBZone Certified
- Founded 1997
- 300+ Employees Nationwide with Established Multi-State Registrations (32 states and Puerto Rico)
- \$35M Average Revenue (5 Years)
- GSA Schedule 47QRAA18D0061
- Principle NAICS Codes 561210, 541330, and 488190
- UEI: RGEJCCL4MX59
- CAGE Code: 1DHW2
- DCAA Approved Accounting System
- Credit and Purchase Cards Accepted
- CMMC 2.0 Level 2 Certified
- ISO 9001:2015 Certified QMS (Cert: 14340)

CAPABILITIES STATEMENT (continued)

With nearly 30 years of government contracting experience across the U.S., we ensure timely, accurate contract administration and reporting—building customer confidence in every technical area we support.

Differentiators

- Decades of continuous management of government contracts, as prime and sub
- Zero Debt = Low G&A and OH rates
- Corporate office in Huntsville, AL
- Multiple Unions/CBAs; SCA/SCLS experience
- Contracts/operations in multiple states
- Facility Security Clearance
- Exceptional CPARS Ratings
- Workers Compensation EMR .62

Partners and Clients

- Serving Government Clients for Nearly 30 Years
- Three Decades of Trust and Proven Results



Customer Feedback

"(eLe)... consistently receives positive comments from customers regarding the quality and timeliness of their work, which is frequently executed under compressed production schedules and budgetary constraints."

- Prime PM

"eLe's familiarity and understanding of customers' needs enables them to present innovative solutions to save the customers time and money and provide guidance in project execution."

- Deputy GM, Prime

Point of Contact

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